

When Amazon Needed to Build Out its Health & Wellness Category it turned to NPI and its 200-Plus Brands

nutricompany.com

Case Study Video

Nutritional Products
International, or NPI, is a
global brand management
company that placed more
than 200 health and
wellness brands on Amazon,
when the giant retailer first
started its health and
wellness category.

Executive Summary

Amazon turned to Mitch Gould, founder and CEO of NPI, when the giant e-retailer created its health and wellness category. Gould and NPI added more than 200 brands on Amazon and generated tens of millions in sales.

NPI's 'Evolution of Distribution'

Gould, a global marketing guru, developed the "evolution of distribution" system to create a one-stop brand management company that offers customs, FDA compliance, sales and marketing

services to health and wellness companies that want to enter or expand their distribution network in the United States.

NPI Represents Health & Wellness Companies

NPI's client base includes companies that sell nutritional supplements, CBD products, cosmetics and functional beverages, to name a few.











































